



Tenigal Commercial Service Offer

Date 1/07/2026

TENIGAL COMMERCIAL SERVICE OFFER

Date: July 1, 2026

I. Lead Time (GI/GA and Cold Rolled Products)

Forecasted Orders

- The forecast must provide a six-month demand outlook.
- The first four months of the forecast are considered firm and fixed.
- Variations within the forecast shall not exceed $\pm 20\%$.

Orders Without Forecast

- Orders without available stock allocation will be delivered within 5 months (MTO: Make-to-Order).
- Orders with confirmed HR/CR stock available for processing will be delivered within 2 months, subject to stock availability confirmation.

Order Type	GI/GA Coils	Cold Rolled Coils	Slit/Blank
With Confirmed Stock	2 Months	+1 Month	+2 Weeks
Without Stock	5 Months	+1 Month	+2 Weeks
New Items*	6 Months	+1 Month	+2 Weeks

New Items*

- New developments that have never been commercially supplied.
- Items with no shipments during the previous six-month period.
- Development timing is subject to mill feasibility and scheduling availability.

II. Order Acceptance

Purchase orders received during the first ten (10) calendar days of the current month will be delivered according to the standard lead time. Example: PO received on January 5 = Delivery in May.

Purchase orders received after the tenth (10th) calendar day of the current month will be delivered according to the standard lead time plus one additional month. Example: PO received on January 11 = Delivery in June.

Minimum Order Quantity (MOQ)

Ternium Width (mm)	MOQ (Metric tons)
0-1000	18
1001-1100	21
1101-1200	23
1201-1300	24
1301-1400	26
1401-1600	28
1601-1825	29
Nippon Steel Width (mm)	MOQ (Metric tons)
0-1000	17
1001-1100	20
1101-1200	22
1201-1300	24
1301-1825	25

- For order fulfillment purposes, please consider the entire delivery month as the committed delivery window for the purchase order.
- For Ternium substrates with widths between 800 mm and 874 mm, a trimming process may be required. Any additional cost associated with this process will be reflected in the quotation.
- Widths above 1,826 mm will be sent to technical evaluation.
- Slitting process based on SCH capacity, external suppliers may be added for this service.
- Order quantity increases are subject to adjustment based on width-specific MOQ multiples. Any additional volume requested must comply with the corresponding width multiple requirement. This applies to both type of orders Make to Order (MTO) and Make to Customer (MTC).

III. Delivery Tolerance

Order Size (tons)	Tolerance (%)
0-23	-30% to +40%
24-90	-20% to +30%
91-270	-15% to +20%
271-1000+	±10%

IV. Shipping and Unloading Conditions

- Customers shall ensure that trucks are unloaded within a maximum period of 24 hours after arrival at the delivery destination.
- In the event that unloading exceeds the 24-hour limit, Tenigal reserves the right to charge a detention and warehousing fee equivalent to USD 60/ton- day for local and 30 USD/ton- day on foreign shipments, which will be billed to the customer.
- Any additional costs incurred as a result of delays in unloading, including freight detention, storage, or related logistics charges, may be transferred to the customer.
- Shipment quantities are subject to the production and logistics tolerances established by Tenigal. Unless otherwise agreed in writing, the shipment tolerance for all materials shall be $\pm 10\%$ of the ordered quantity.
- Partial shipments may be made when necessary to support production scheduling, logistics optimization, or service commitments.

Tenigal's commercial offer available for download: <https://tenigal.com/en/>

The fulfillment and results of this service offering may be affected or compromised by special circumstances arising from external causes or force majeure events beyond Tenigal's control and not attributable to Tenigal.

For any questions regarding this Commercial Service Offer, please contact your Tenigal Commercial Executive.